

NAME: OTIENO PAUL PETER
P.O BOX: 101748-00101 NAIROBI
EMAIL: pp@liveyourdream.co.ke
TEL: +254733666924
WEBSITE: <https://www.otienopaulpeter.com>



Career Objective

To travel the world speaking to people; teaching and training; sharing thoughts and ideas that transform lives. I intend to positively impact over a million lives by 2030; equipping and inspiring them to live their dreams.

Skills Acquired Through Study and Practice include:

- Effective training of soft, life and business skills in a simple, experiential and engaging manner
- Practical and excellent team building skills, Training and facilitation of team building
- Professional public speaking including motivation
- Powerful selling and customer management skills
- Pragmatic leadership and team development
- Data mining, knowledge discovery and business analysis
- Development & Evaluation of Business Plans, Business Strategies and Leadership Strategies
- ICT Systems analysis and management

Experiences Accrued over The Years include

1:Nov.2013 – Now: [Live Your Dream Enterprises Ltd](#)

Co-founder and Lead Trainer

In this organizations, we provide excellent business skills training, talks, team building services and business consultations; all aimed at equipping people in order that they can achieve the best for themselves, their organizations and society at large. We also help people start up their own businesses

Responsibilities include and not limited to:

- Business development
- Training Content Development
- Managing Training Projects
- Training and Team Building Facilitation
- Mentoring, Coaching & Consultation Services for MSMEs

This is now one of the most reliable one-stop-shop for personal growth and development in the region

2:June 2009- Present: [ICT Gurus EA Limited](#)

Head of Technical Services

This is an ICT organization I co-founded in order to help with all matters related to ICT including advisory services, designing, implementing and managing ICT systems. Today our core business is to put organizations online; providing for them Reliable, Dependable, Affordable and Secure hosting services for their emails and websites. We design, develop, optimize, publish and maintain websites.

3:October 2009 – Now: NWM Gurus EA

Entrepreneur

This is a Network Marketing oriented organization with a mission to empower people with natural nutritional supplements that ensure they attain optimal health. We sponsor and train people willing to be distributors in a network marketing(NWM) platform; distributing natural nutritional products , home care products, among others

Responsibilities include and not limited to:

- Business development strategies including development and implementation of appropriate NWM Business Building Systems (BBSs)
- Sponsoring new distributor and building them
- Provision of NWM specific training and consultancy services to distributors

4:Feb., 28th 2008 – Aug, 5th 2010: Africa Online (K)

Customer Support Engineer, Network Support Engineer

This was a leading Pan-African Internet Service Provider cum ICT services provider until after 2012 when it merged with other companies to form iWay Africa

Responsibilities include and not limited to:

- Supporting customers in on all matters related to ICT that included emails, Internet connections, hardware, software, etc
- Monitoring and troubleshooting company networks and links
- Managing customer relationships
- Training new engineers on our services and platforms

Through this experience I became one of the favorites for customers; they would call me even when I am on leave and insist that I assist them. This continued even well after I left the company. I loved the job. I also honed my telephone skills here.

5:Sept., 14th 2006 – Feb., 27th 2008: Institute of Advanced Technology (IAT)

ICT Authorized Technical Trainer

This is also one of the ICT training organizations in the region with the highest reputation

Responsibilities include and not limited to:

- Giving instructions to students/customers
- Managing customer relationships and expectations
- Assisting in fixing any ICT related issues with the systems in use

Here is where I honed most of my skills including public speaking, hands-on ICT, customer relations, team building and leadership. It was an eye opener to me.

Professional Training/Certifications

- 2022: University of Texas at San Antonio (UTSA) [Center for Global Development: Foundational SBDC Model - Evangelist](#)
- 2021 : Certified International Labour Organization (ILO) Start & Improve Your Business (SIYB) Trainer
- 2021: Certificate in Family Life Education Facilitator by St. John Paul II Institute of Family Life (Rome)
- 2009: Certified Cisco Network Administrator (CCNA)
- 2007-2008: Obtained several certifications in IT related courses including User Support Professional, Network Support Specialist, International Computer Driving License (ICDL), Network Security, etc.
- 2006: Certificate in Management of Learning by IAT
- 2006: Certificate in Team Building by Dan Eldon Place of Tomorrow

Academic Background

Aug., 2008 – April, 2010: M.sc (Information Systems): University of Nairobi

- Excelled with distinctions in coursework; yet to do project.

Oct., 2002 – June, 2006: B.sc (Physics): University of Nairobi

- I obtained 2nd class upper division
- I became a critical thinker, analyst and one who keeps seeking for solutions to difficult life and business problems

1997-2000: Secondary School: Othoro Mixed Secondary School

- Attained a mean grade of B plus despite having been in school for much shorter time
- This is where I started leadership and self-drive to success.

Hobbies and Interests

All my leisure time can be spent in the following:

- Reading about business, technology, philosophy, nutrition and spiritual and self help articles/books.
- Singing
- Playing with kids
- Training on various subjects like goals, relationships, finance, leadership, etc

To me, work is play and vice versa; I enjoy every bit of my work.

Professional Groups/Clubs and Volunteer Services that I associate with

- Rotary International ([Rotary Club of Milimani](#) member), Toastmaster and visiting children homes. I look forward to building a comprehensive support system for less fortunate children to be able to rekindle and support them to Live their Dreams.
- Kenya Christian Professional Forum (KCPF) active member
- Estate Management where I am currently the chairman for our estate
- [St. Paul's Parish Family Life Group](#) where I am currently the chairman/moderator
- [Linda Vijana Initiative](#); an International NGO through which we empower the youth; here too I am currently the board chairman.
- St.Paul's Community Choir, University of Nairobi through which we also provide partial sponsorship to Nairobi Hospice and Mater Miserecordie Hospital.
- St.Paul's Annual Free Medical Camp where I am part of the organizing committee.
- Radio Maria Nairobi where I am a recurrent guest every 2nd Saturday of the month discussing family and leadership matters.

Other Achievements

- Author of Live Your Dream in 7Ds; Achieving the Lifestyle You Desire One Step at a Time. (2017)
- Author of The Making of a Symphony Orchestra – Timeless Leadership (2019)
- Several TV interviews on matters to do with Leadership, Personal Development, Personal Finance Management, etc
- I was awarded the Best Trainer Award twice among hundreds of trainers by Institute of Advanced Technology.
- Spoken in various forums with audiences cutting across the divide including universities, parastatals, corporate organizations, clubs etc.
- Several leadership roles in different organizations/groups including Board Chairman for [Linda Vijana Initiative](#), an International NGO we started together with some friends to assist in empowering the youth in making right choices in their lives

Referees

1:Urbanos Mutua, Arch., PMP
Director at EDG & Atelier Architects
Tel:0722930505

2:Pascal Riungu, MA, B.sc
Director at First Data Research Company Ltd
Tel:0721483904

3:Kariuki Boniface Kimani, M.sc, B.sc
Occupational Health Specialist; Central Bank of Kenya
Tel:0721706030

